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# **ERWAN LE NAGARD**

[Senior digital marketing expert lead by curiosity and innovation]

# education

### CELSA - Paris IV La Sorbonne & Université de Montréal, Canada [2007-2010]

Master degree - Digital Media and Communication *Valedictorian* Bachelor degree - Communication & media

## Université de Versailles (UVSQ)

[2005-2007]

2 year-degree - Communication and Network services / Valedictorian

# **Ecole Polytechnique**

[2015]

Data Science Starter Program, Professional training on Data Science and Big Data

**Datasift certification** (2016)

# \_skills

## Languages

French - native English - fluent Spanish & German - notions

#### Datascience & Dataviz

ETL Talend, APIs Tableau, Neo4j, Gephi Java / Python / R

# Web development

HTML / CSS

PHP / MySQL / Wordpress Comscore, Google analytics

#### Creation

Microsoft Office Adobe Photoshop

# \_experience

#### The Metrics Factory - Head of Engagement Labs

[2016 - now / permanent contract]

- > Creation and management of Research & Development department: research design, data science and operations
- > Business development and market launch of innovative products for researchers & marketers
- > Exploration of exclusive data sources (Facebook Topic Data) and implementation of advanced technics on social media corpus including text mining, social network analysis, machine learning and image recognition.
- > Partnerships with local leading solutions, data providers and management of external agencies.
- > Main clients: Orange, Danone, BNP Paribas, Blizzard, ERDF, Chanel...

#### Author, lecturer, conference speaker, blogger

[2003 -> now - freelance]

- > Two books about Twitter released in 2012 (Diateino & Pearson publishing). International distribution.
- > Speaker for national & international conferences (Poland, Amenia, ...). Regular interviews with trade press.
- > Teaching about social media marketing at CELSA Paris IV La Sorbonne, Mines d'Ales and several business schools
- > Non-profit association president & music website founder. Vacarm.net: 150KUVs/month.  $\sim$ 6000 articles written the last 15 years. Involved in  $\sim$ 30 albums national releases,  $\sim$ 20 concerts productions.

#### TNS Sofres - Manager Social Media & Search

[2015-2016 / permanent contract]

- > In charge of social media expertise and pilar of the digital transformation within the institute Perimeter: Southern Europe, France & Benelux (FR, BE, NL, IT, SP, PT).
- > Business owner of the social media listening offer, including partnerships with local leading companies
- > Support all business teams on social media understanding: advnowledgment, training sessions, evangelization. 50 managers trained.
- > Collaborations with data science teams to innovate on internal data processing

# Orange Group - Social Media Expert

[2009-2015 / permanent contract]

- > Definition of social media strategy for Orange group. Perimeter: 33 countries including affiliates (Dailymotion, Deezer, Cityvox), 25millions likers & 2.5 millions followers, 172MUVs / month
- > Coordination of operations: international viral marketing, community management, ads campaigns
- > Lead project manager to design and deliver Orange Data Studio and bring group solutions to local teams
- > Delivery of innovative solutions for analytics / big data, sales & CRM or social TV on all screens
- > Training sessions and evangelization of the top management about social media. > 250 managers trained.
- > Accustomed to complex projects including management of subcontractors, web agencies, consultants.

#### **Orange France - Product Manager**

[2010 -> temporary contract]

- > Management of movies, cartoon & VOD portals. Perimeter: 1,5MUVs/month. Budget >1M€
- > Deployment of transversal communication campaigns during movies festivals (Cannes, Deauville...)
- > Relationship with content providers & studios.
- > Technical evolutions and web/mobile portals revamps.

[others experiences as PR agent for sports and entertainment companies and communication manager in music industry]

\_hobbies

#travels

I've visited 50 countries. http://www.racontemoica.com #NGO

I'm learning Khmer to speak with my two sponsored children #sports

I'm passionated by ice hockey and I practice floorball